



Newsletter for
Western Agricultural Educators

Volume 6 Number 1

Serving Farmers and Ranchers Through Targeted Risk Management Education

Spring 2015

Barley Risk Management Education

The Idaho Barley Commission conducted the “Barley Risk Management Education Project,” a project built on more than 9 years of successful grain producer training in Idaho. Participants were offered timely, in-depth training through a combination of webinars, Extension school presentations, workshops and short courses held in multiple locations around the state. Topics included: estate planning, farm and ranch financial management, futures markets, Quickbooks, grain marketing, crop insurance, and collecting and disseminating grain market outlook and analysis tailored to Idaho grain crops and appropriate local and terminal markets. The keys to success for participants, was their commitment to accomplishing course objectives and their willingness to attend multiple workshops.

As a result of this project, 118 Idaho grain (barley) producers acquired and employed more advanced grain marketing skills and strategies; 100 implemented succession and estate management plans; 86 implemented strategies in the area of production cost management, including enterprise budgets and leases and technology; 135 developed and implemented individualized risk management strategies based on tools provided through the University of Idaho Farm Management Schools; and 180 implemented a wide range of risk management tools and strategies, with expanded focus on production, financial, legal and human risks.



Producer Testimonials:

“I think it is a great class. I have taken it several times now. I come now mostly for the inspiration to get my FINPACK done each year.”

“I am the fourth generation family farmer. I want the fifth generation to be able to carry the tradition forward.”

“My farm is not large, but I have worked hard to make it a good farm. I want to pass it on in a way that keeps it a working farm and builds on my work.”

“I would give this training an A+. It covered important materials to help make better decisions. The teachers were well informed and very pleasant to listen to and learn from.”

Congratulations to our 2015 award recipients as they embark upon their new projects!



See back page for a list of 2015 Funded Projects.

The Washington State University Western Extension Risk Management Education Center (Western Center) is one of five USDA NIFA Extension Risk Management Education Centers serving agricultural producers through targeted risk management education.



**United States
Department of
Agriculture**

**National Institute
of Food and
Agriculture**

WSU Extension programs and employment are available to all without discrimination. Evidence of noncompliance may be reported through your local WSU Extension office.

2015 Education Projects

Organization	Project Title	Funds Awarded
San Juan Conservation and Development Council	Growing for Wholesale Distribution in Southwest Colorado	\$41,717
University of Guam	New Tropical Island Farmer Risk Management Education Series	\$44,999
New Mexico State University	Navajo Farmers and Ranchers Resource Conservation Planning and Management Training Project	\$42,535
Washington State University Extension	Oregon Sheep Shearing School: Enhancing the Skills and Availability of Shearers To Improve Lamb and Wool Profitability	\$21,782
Snow College	Cost and Profit Center Analysis Using QuickBooks Classes for Management Accounting, Analysis, and Benchmarking for South Central Utah Beginning and Progressing Farmers and Ranchers	\$44,750
Lake County Community Development Corporation	Providing Education and Technical Resources To Western Montana Growers Cooperative and Other Montana Food HUBS in Group GAP Quality Management System Development	\$47,277
Washington State University - Extension Forestry	Education To Reduce Producer Risks When Selling Timber	\$40,000
Marin Organic	FARMING 101: Risk Management for Beginning Farmers	\$25,200
Pacific Coast Farmers' Market Association	Essential Risk Management for California's Direct Marketing Farmers	\$27,500
Northwest Natural Resource Group	Managing Marketing and Production Risks for Small Forest Producers in San Juan County	\$49,565
Washington State University - Snohomish County Extension	Improving Small Farm Economic Viability Through Advanced Business Planning and Risk Management Education	\$33,453
Agriculture and Land-Based Training Association	Financial and Legal Risk Management Education for Beginning and Socially Disadvantaged Farmers in the Salinas Valley	\$45,000
California FarmLink	Building Profitable Farms and Strong Financial Management	\$49,931
Oregon State University	Family Agricultural Enterprise Succession: A Management Transition Seminar	\$16,543
Small Farm Program, University of California	Agritourism Intensive 2015; Managing the Risks of Agritourism for California Farm and Ranch Diversification	\$49,953
WSU Colville Reservation Extension	Colville Reservation - Growing and Preserving Agriculture for a Healthy Nation	\$13,574

2015 Exploratory Projects

Organization	Project Title	Funds Awarded
Oahu RCDC	Assessing Needs of Women Farmers in Hawaii	\$2,000
MESA	Evaluation of Online Modular Curriculum and Mentorship Training to Improve Hands-on Farm Internships	\$2,000
Forest Stewardship Foundation	Ties To The Land	\$2,000